



CONSULATE GENERAL OF THE REPUBLIC OF TURKEY
Office of the Commercial Attaché

01/07/2016, Mumbai

Dear Sirs / Madams

I would like to extend my sincere greetings and take this opportunity to inform you that **SLEEPWELL EXPO BED AND TECHNOLOGY EXHIBITION 2016** will be held in Istanbul between 20th October to 23rd October, 2016 organized by Voli Fuar Hizmetleri A.S. under the coordination of the Ministry of Economy of Turkey.

Due to the exhibition, a purchasing delegation will be organized between 19th October to 22nd October, 2016 by the organizers of the exhibition.

The program envisaged for the participant companies will be consist of briefings, B2B meetings, visiting the exhibition and visiting some production facilities.

Accommodation expenses (including breakfast) of the participants companies' representatives will be covered by the Ministry of Economy of Turkey.

Representatives of participants companies must be authorized for decisions to buy from Turkey.

The Companies which do not have any representative offices, branches or existing business contacts in Turkey will be preferred for the participation.

The companies which may have participated for the previous purchasing delegation programs for the same exhibition may not be preferred.

Participant companies are being expected to join the program with the aim of imports from Turkey.

Companies which would like to join the program are kindly requested to adhere to the program's start and finish dates and avoid the last day cancellations. The prior information about the products may be wanted to import by participant Indian Companies will be appreciated.

Companies which would like to participate the program are supposed to submit their duly filled application forms to mumbai@ekonomi.gov.tr by October 05, 2016.

Please kindly find the attached application form and the draft program along with our mail and necessary contact details below.

For any further queries kindly contact directly to the below mentioned contact details.

VOLI FUAR HIZMETLERI A.S.

Contact person: Ms Ebru PEKEL (Corporate Contact Manager)

Address: Evren Mah. Bahar Cd. Polat Is Merkezi B Blok No:6-1/41 Kat:4

Günesli-Bagcilar/ISTANBUL

Tel : 0 212 604 50 50

Fax :0 212 604 50 51

E-mail: ebru.pekel@voli.com.tr

Website: <http://voli.com.tr/eng/>

I kindly request to circulate the above mentioned information among distinguished members of your good organization.

Thank you very much for your kind co-operation.

Salih Unver

Commercial Attaché

Consulate General of Turkey

Office of the Commercial Attaché

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Mumbai 400026, India

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**REPUBLIC OF TURKEY
MINISTRY OF ECONOMY**

Application Form For International Buyer Mission Program

Name of Turkish Commercial Counsellor:

Name of Buyer Mission Program:

- Please type your answers and return this participation form to the Turkish Commercial Counsellor. Formal acceptance will be given to you by Turkish Commercial Counselor as soon as eligibility is cleared by Ministry of Economy.
- Application forms must be returned by [date].
- Please indicate whether any of the information

(1) Ministry of Economy External Demands Database.

Details shown at 1 to 8 will automatically be used to create an entry on **Ministry of Economy External Demands Database**.

If you **do not** want details of your organization to appear on **Ministry of Economy External Demands Database**, please tick here. ☐

(2) Name of the Company:

(3) Status of the Company:

Please tick,

☐

Manufacturer

☐

Importer

☐

Retailer

☐

Manufacturer-Importer

☐

Wholesaler

☐

Chain Store

☐

Other (please specify)

(4) Company Address
(Please include postcode)

Telephone & Fax:

E-mail & Website Address:

(5) Company representative who will attend to the
Program and Position

(6) Name of parent or holding Company (if applicable)

(7) Brief description of goods and/or services imported from all over the World.

(8) Detailed description of goods and/or services demanded from Turkey.

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(9) Total number of employees and year of count?

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☐ 1-10

☐ 10-50

☐ 50-100

☐ More Than 100

(10) What is the company's annual turnover and year of count? (Optional)

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(11) What is the sum of your total annual imports?
in years 2013 and 2014 (world-wide)?

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(12) What is the value of your annual imports from
Turkey and year of count?

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(13) How many times has your company visited Turkey?

- On an Ministry of Economy Buyer Mission Program

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- Independently?

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(14) Are any of your objectives in participating in this mission represented by the following?

Categories

| | Yes | No |
|--|--------------------------|--------------------------|
| Import From Turkey | <input type="checkbox"/> | <input type="checkbox"/> |
| Preliminary research into Turkish market | <input type="checkbox"/> | <input type="checkbox"/> |
| Seeking a representative | <input type="checkbox"/> | <input type="checkbox"/> |
| Meeting new suppliers | <input type="checkbox"/> | <input type="checkbox"/> |
| Meeting existing representatives/ Suppliers | <input type="checkbox"/> | <input type="checkbox"/> |
| Partners for manufacture under Licence or joint venture | <input type="checkbox"/> | <input type="checkbox"/> |

If other, please give details

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(15) Do you have any local contacts or representatives in Turkey?

Yes

No

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If "Yes" please give the following details

Name & Address

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Type of Contact:

☐

Subsidiary

☐

Associate Company

☐

Commission Agent

I commit to participate bilateral meeting of the buyer mission program.

Name of the person filled this form and position:

Date:

Signature:

**SLEEPWELL EXPO BED AND TECHNOLOGY EXHIBITION
BUYING MISSION DRAFT PROGRAMME
(19-22 October 2016)**

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|------------------------------------|---|
| 19 th October Wednesday | Arrival to Istanbul |
| 20 th October Thursday | Bilateral meetings with the Turkish Companies/ Visit to the Fair |
| 21 st October Friday | Visit to the Fair |
| 22 nd October Saturday | Departure from Istanbul |

ULUDAG EXPORTERS' ASSOCIATION

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