

January 18, 2018

**All Members of IMC**

**'India Calling' Business Delegation to Sri Lanka  
February 25 – 28, 2018**

Dear Members,

IMC Chamber of Commerce and Industry is organizing its flagship event '**India Calling' Business Delegation to Sri Lanka from February 25-28, 2018**. The delegation will stay in Colombo for a period of 3 nights and 4 days (instead of 2 nights and 3 days mentioned in the earlier circular).

**India Calling** delegation is being organized in Sri Lanka because there is vast potential for doing business with Sri Lanka. India and Sri Lanka have signed a number of trade agreements like Indo Sri Lanka Trade FTA (ISFTA), SAARC Preferential Trade Agreement (SAPTA), South Asian Free Trade Area (SAFTA) and Asia Pacific Trade Agreement (APTA), which will deepen our trade and investment links with them. Also, India is one of the top 5 export markets for Sri Lanka.

The potential sectors for business in Sri Lanka are :

- Logistics
- Infrastructure
- Education
- IT / BPM
- Cosmetics
- Textiles & Accessories
- Tourism
- Export Manufacturing
- Real Estate
- Affordable Housing
- Agriculture and Fisheries

The meetings are being arranged in a manner that will provide excellent opportunity to interact and network with leaders from business and Government of Sri Lanka.

The Consulate General of Sri Lanka in Mumbai is assisting IMC to arrange fruitful meetings for the delegation.

The indicative program which is subject to change depending upon the confirmation received from the interlocutors is mentioned below :

- Meeting with High Commissioner of India
- Parliament visit **OR** Courtesy Meeting with the President, Sri Lanka
- Round table meeting with Ministers
- Engagement with senior Government officials
- B2B meetings and Conference
- Industrial visit

The registration to participate in India Calling delegation to Sri Lanka is open to all. The charges are as follows :

**(A) Registration fees:**

Category	Registration Fees
Delegate	Rs. 30,000/-
Delegate with spouse	Rs. 50,000/-

- **Registration fees is non-refundable**
- **Registration fees is inclusive of taxes**

Please note the change in fee as 1 day has been extended

**(B) Delegate Fee:**

Single Delegate	Delegate with spouse
Rs. 50000/-	Rs. 70,000/-

**(A) + (B):**

**Single Delegate = Rs. 80,000/- (inclusive of taxes)**

**Delegate with accompanying spouse = Rs 1,20,000/- (inclusive of taxes)**

Please note that the above total amount includes the following :

- 3 nights and 4 days Hotel stay in Colombo
- Arrangements for the business and group meetings
- Local transport within Colombo. Airport transfers.
- Breakfast (at hotel), Lunch & Dinner

**Exclusions :**

- The above delegate fee does not include international flight bookings
- Visa fees (Can be done on Arrival also) and medical insurance

IMC is negotiating best rates with the airlines, which will be communicated in the near future.

**Cancellation Policy:**

- Cancellations received prior to January 25, 2018 will be eligible for 75% refund (75% of delegate fee will be refunded, Registration fee will be forfeited)
- Cancellations received after January 25, 2018 will not be eligible for refund.

Interested members are requested to fill up the attached registration form and send the same on or before 25<sup>th</sup> January, 2018 along with a cheque or pay order drawn in favor of 'IMC Chamber of Commerce and Industry' for applicable registration fee. For further clarification, please contact **Ms. Mitali Mukherjee**, Dy. Director, IMC – [mitali.mukherjee@imcnet.org](mailto:mitali.mukherjee@imcnet.org), 71226651.

IMC is committed to make extensive arrangements for an outstanding experience with promising business opportunities and we look forward to your participation in this business delegation to Sri Lanka.

Regards,

**Arvind Pradhan**  
Director General



## Chamber of Commerce and Industry

### INDIA CALLING 2018 TO SRI LANKA

25-28 February 2018

Mail to:

Ms. Mitali Mukherjee  
IMC Chamber of Commerce and Industry  
IMC Building, IMC Marg,  
Churchgate, Mumbai - 400020  
Phone: +91-22-71226651  
Email: [mitali.mukherjee@imcnet.org](mailto:mitali.mukherjee@imcnet.org)

Please paste/attach  
your passport size  
photograph

**PLEASE SEND DETAILS  
BY 25 JANUARY 2018**

**Note: You are requested to send this as a Word Document**

**Please do not send this document as a PDF / JPG**

<b>1.</b>	<b>Delegate's Particulars</b> <i>Note: Same particulars will be used in the Mission Booklet</i>	
	Full Name	
	Designation	
	Company Name	
	Company Address	
	Telephone	
	Fax	
	Email	
	Website	
	Mobile in Use during Delegation	
<b>2.</b>	<b>Delegate's Passport Details</b> <b>VISA Recommendation letter from IMC: Required</b> <input type="checkbox"/> <b>Not Required</b> <input type="checkbox"/> <b>Note: Members are requested to arrange for their own visa.</b>	
	Passport No.:	Date of Issue:
	Date of Expiry:	Place of Issue:

3. Please attach bio-data and the Company profile in the format (both - to fit in one page) given below.

**Note: Same particulars will be used in the Mission Profile Booklet**

<b>PERSONAL PROFILE (max. 150 words):</b>
<b>COMPANY PROFILE (max. 300 words):</b>
<b>Sector of Interest (max. 100 words):</b>

4. Please indicate flights to and from India/any other city to COLOMBO (can be sent nearer to date):

**Note:** Members are requested to make their own flight bookings.

Date	Flight	From	To	Departure	Arrival
<b>From India/Other Country to Colombo</b>					
<b>From Colombo to India/Other country or Return by Cruise</b>					

5. Do you require hotel accommodation in Colombo?    \_\_\_\_\_ (Yes)    \_\_\_\_\_ (No)

<b>Credit Card Details to guarantee hotel stay</b>	
Name on the Card:	Card Number:
Card Type (Visa / MasterCard etc.):	Validity :

**NOTE**

- All members to clear all bills before checking out.
- In case of any cancellation members will bear the cost of cancellation of hotel depending upon the agreed terms with the Hotel.

**6. Participation Fee**

To defray administrative expenses, every delegate will be charged a nominal participation fee of **INR 80,000/ incl. of taxes for single and INR 1,20,000 incl. of taxes for double.**

The payment can be made by cheque/DD in favour of “**IMC Chamber of Commerce and Industry**” or via Bank Transfer/NEFT.

1. Cheque /DD No: \_\_\_\_\_
2. Drawn on: \_\_\_\_\_
3. Date: \_\_\_\_\_

**Bank A/C Details:**

1.	NAME OF THE ACCOUNT (same as in the Bank )	IMC Chamber of Commerce and Industry
2.	ACCOUNT NO. ( as appearing on Cheque book)	Current Account - 319501010036589
3.	NAME OF THE BANK	Union Bank of India
4.	NAME /ADDRESS OF THE BRANCH (Branch STD Code/Tel No. )	Union Bank of India V N Road Branch Churchgate, Mumbai 400 020
5.	IFSC CODE OF THE BANK BRANCH (to be obtained from the respective Branch)	UBIN0531952
6.	PAN No.	AAATI0047H

**Miscellaneous Information:**

- *The delegates are requested to attend all business engagements scheduled as given in the final programme, which will be shared with you closer to the date.*
- *The recommended Dress code is a business suit for all meetings and official receptions.*
- *IMC would hire transport for group meetings of the Mission in COLOMBO. The administrative cost will not be refunded in case of cancellation by the members. Local surface transport for delegation members will be on shared basis at all locations.*

\*\*\*