

IMC

Chamber of Commerce and Industry

SATURDAY
NOV
2020

28

04:00 pm to 08:00 pm,

SUNDAY
NOV
2020

29

02:00 pm to 06:00 pm
and Optional Practicals
06:00 pm to 08:00 pm

Nano **MBA** on Venture Investing Executive Education

**2-day Programme on
Learning Venture Investing
by
Sanjay Mehta, Founder & Partner 100X.VC**



Key Topics Covered

- Understanding Venture Capital
- Building Investment Thesis
- Deal Sourcing
- Understanding Power Law of Distribution
- Deal Evaluation and Filtering
- Understanding iSAFE (India Simple Agreement for Future Equity)
- Decoding Term Sheet
- Learning Valuation Methods for Startups
- Portfolio Construction
- Designing Exit

Programme Fee: 4500/- + Taxes

to register visit us at <https://www.imcnet.org/events-926>

for any event queries contact us on selby@imcnet.org/ anastasia.dsouza@imcnet.org

Nano MBA on Venture Investing - 2 Days 4 hours each

Key Topics Covered

1. Understanding Venture Capital
2. Building Investment Thesis
3. Deal Sourcing
4. Understanding Power Law of Distribution
5. Deal Evaluation and Filtering
6. Understanding iSAFE (India Simple Agreement for Future Equity)
7. Decoding Term Sheet
8. Learning Valuation Methods for Startups
9. Portfolio Construction
10. Designing Exit

Optional - Term Sheet Negotiation Case Study Practicals - 2 hours

Dates:

Nov 28th - 29th,

Saturday 04:00 pm to 08:00 pm,

Sunday 02:00 pm to 06:00 pm and Optional Practicals 06:00 pm to 08:00 pm

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Learning OUTCOMES from the programme

Learn the playbook, Hone your early-stage startup investment strategy, tools and tactics with hard-learned lessons and insights from Sanjay Mehta.

You will learn how venture capital resources are matched with startup opportunity and how entrepreneurs can seek investment and other assistance from venture capitalists or other sources of funding. Understand how VC funds work; how both VC's and entrepreneurs can and should structure the deal, as well as what needs to be done post-investment. **This course would be your first step towards angel investing in startups.**

WHO should enrol for the programme

The Nano MBA on Venture Investing is designed for individuals to gain practical experience to begin their startup investing career. This programme is meant for C-Level Executives, HNI, Family Offices and Corporate Venture Capital teams.

Instructor Biography

Sanjay Mehta is currently Founder & Partner at [100X.VC](https://100x.vc), he is a technology evangelist and an entrepreneur turned VC. He was an early investor in 2 Unicorn Companies Block.One and Oyo Rooms. In Jan 2020 he was recognised with Hall of Fame, honour for his outstanding contribution in angel investing. He has invested in 130+ startups personally through Mehta Venture Family Office. Sanjay is also a partner at CORE Media which is India's largest IT-

Media company. Sanjay was also a part of the reality show PitchRight Season 1 and Season 2 in which founders pitched him their ideas for 45 seconds in the Bombay Stock Exchange elevator. These 26 episodes got over a million views. He was the jury for the first 20 episodes of the Winning Pitch Series on Leaders of Tomorrow by ET Now TV Channel.

Sanjay is an engineer and has studied International Business from ISB and Venture Capital from Wharton. He has been honoured by being awarded Angel Investor of the year by LetsVenture, has made the Forbes List of Investors, and named as a Super Angel and one of the Top Twitter Voices by Entrepreneur magazine. He is known to bring the revolutionary iSAFE note (India Simple Agreement for Future Equity) to India which simplifies seed stage fundraising.
